

Message Text

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41

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 HUD-01 SP-02 CIAE-00 INR-07

NSAE-00 L-03 XMB-02 TRSE-00 AID-05 IGA-02 /036 W

----- 066006

P R 051650Z FEB 76

FM AMEMBASSY YAOUNDE

TO SECSTATE WASHDC PRIORITY 7736

USDOC WASHDC PRIORITY

INFO AMEMBASSY KINSHASA

AMCONSUL DOUALA BY POUCH

LIMITED OFFICIAL USE YAOUNDE 0475

E.O. 11652: NA

TAGS: BEXP, BBAK, CM

SUBJECT: PROPOSAL TO SELL LOW COST HOUSING UNITS

REF: A. YAOUNDE 278 B. STATE 21372 C. YAOUNDE 392

1. CLYDE BRIGGS, BACK IN YAOUNDE, VISITED EMBASSY FEB 5 AND FURNISHED FURTHER INFORMATION RE PROPOSAL TO SELL LOW COST HOUSING UNITS TO GURC. STATED THAT PROJECT HAD EVOLVED FROM ORIGINAL PROPOSAL LIMITED TO PREFAB HOUSING INTO BROADER SUPPLY OF "PREFAB CASERNE" UNITS TO INCLUDE HOUSING, CAFETERIAS, CLINICS, ETC. SAID NATIONAL HOMES HEAD-QUARTERS IN MIAMI, FLORIDA (STREET ADDRESS NOT KNOWN), WITH OFFICES IN 39 STATES. IN VIEW EVOLUTION OF PROPOSAL FROM HOUSING INTO CASERNE UNITS, IT NOW APPEARS THAT YORK INTERNATIONAL OF YORK, PENNSYLVANIA, WOULD ALSO BE SUPPLYING SOME OF THE UNITS.

2. BRIGGS SAID HIS ASSOCIATE IN US FOR THIS PROJECT IS DAVID HANSEN, 4800 BILTMORE DRIVE, CORAL GABLES, FLORIDA 33146; TEL 305-661-9462; TELEX 51-9451, WESTERN UNION, MIAMI. HANSEN REPRESENTS NATIONAL HOMES. BRIGGS CLAIMED HANSEN HAS APPROVAL IN PRINCIPLE FOR EXIM FINANCING BY DIRECT LOAN AMOUNTING TO 90 PER CENT OF TOTAL SALE PRICE OF

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UP TO \$6 MILLION. DID NOT KNOW WHETHER THIS APPROVAL

WAS IN WRITING OR MERELY VERBAL, BUT DEPENDENT ON RECEIPT OF FIRM LETTER OF INTENT FROM GURC MINISTRY OF ARMED FORCES.

3. BRIGGS STATED THAT HIS KINSHASA-BASED COMPANY, ZIRDCO,HMKREF A) WOULD BE OPERATING COMPANY FOR THIS CONTRACT WITH GURC.

4. BRIGGS INDICATED HE AWARE THAT GURC WAS CHECKING ON HIS FINANCING AND "PERHAPS ON BRIGGS HIMSELF." AT SAME TIME, HE SAID HE HAD RECEIVED ASSURANCES FROM MINISTRY OF ARMED FORCES THAT PROJECT HAS NECESSARY APPROVALS AND HE WOULD BE ABLE TO OBTAIN LETTER OF INTENT BY FEB 12.

5. IN ORDER FOR EMBASSY TO BE ABLE TO PASS HELPFUL INFORMATION TO GURC, BRIGGS REQUESTED THAT WE INFORM USDOC OF FOREGOING AND REQUEST THAT HANSEN BE CONTACTED FOR VERIFICATION.

6. ACTION REQUESTED: REQUEST USDOC VERIFY AS APPROPRIATE WITH HANSEN, NATIONAL HOMES, AND EXIMBANK, WITH REPLY ASAP TO US ON RESULTS.
SPIRO

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Message Attributes

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Disposition Authority: GolinoFR
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Margaret P. Grafeld
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